



Gitti con Sunmed nell'acquisizione di un ramo di Vyaire Medical

CORPORATE M&A

🕒 5 maggio 2023

Gitti and Partners, in qualità di consulente legale italiano, ha assistito **Sunmed**, azienda nordamericana attiva nella produzione e distribuzione di dispositivi medici per l'anestesia e l'assistenza respiratoria, nel completamento dell'acquisizione delle attività di **Vyaire Medical** dedicate all'anestesia e la respirazione.

Il team di Gitti and Partners è stato coordinato dal managing partner **Vincenzo Giannantonio** e formato dalla senior associate **Cristina Cavedon** (nella foto) per gli aspetti corporate, dal socio **Riccardo Sciaudone** per gli aspetti antitrust, dal socio **Gianluigi Strambi** per gli aspetti fiscali e dalla counsel **Elisa Mapelli** per gli aspetti labour.

Goodwin Procter ha agito come consulente legale globale di Sunmed.

SunMed ha acquisito le attività di Vyair Medical nel settore Respiratory & Anesthesia

View all posts by Pietro Martinoia :



© PDS/Handout

Gitti and Partners e Goodwin Procter hanno prestato assistenza a SunMed nell'ambito dell'operazione, mentre Simpson Thacher & Bartlett ha assistito invece Vyair.

SunMed, azienda nordamericana leader nella produzione e distribuzione di dispositivi medici per l'anestesia e l'assistenza respiratoria, ha completato l'acquisizione delle attività di Vyair Medical dedicate all'anestesia e la respirazione.

Grazie a questa combinazione, SunMed diviene un produttore leader a livello mondiale interamente dedicato alla gestione dei dispositivi medici delle vie aeree.

Il Team di Gitti and Partners è stato coordinato dal Managing Partner Vincenzo Giannantonio e formato dalla senior associate Cristina Cavedon per gli aspetti corporate, dal socio Riccardo Sciaudone per gli aspetti antitrust, dal socio Gianluigi Strambi per gli aspetti fiscali e dalla counsel Elisa Mapelli per gli aspetti labour.

Lo studio legale Simpson Thacher & Bartlett ha assistito Vyair con un team composto da Ryerson Symons, Mark Viera, Sung Jin, Chelsea Penther, Emma Snover e Si Sun (M&A); Andrew Blau, Alan Fenyes e Megan Arrowsmith (ECEB); Sophie Staples e Edward Grais (Tax); Adam Shapiro e Patrick Wolff (Credit); Lori Lesser e Alysha Sekhon (Intellectual Property); Steven DeLott (Insurance); Krista McManus (Real Estate); e Michael Isby (Environmental).

Involved fees earner: [Cristina Cavedon – Gitti and Partners](#); [Vincenzo Giannantonio – Gitti and Partners](#); [Elisa Mapelli – Gitti and Partners](#); [Riccardo Sciaudone – Gitti and Partners](#); [Gianluigi Strambi – Gitti and Partners](#); [Megan Arrowsmith – Simpson Thacher & Bartlett](#); [Andrew Blau – Simpson Thacher & Bartlett](#); [Steven DeLott – Simpson Thacher & Bartlett](#); [Alan Fenyes – Simpson Thacher & Bartlett](#); [Edward Grais – Simpson Thacher & Bartlett](#); [Michael Isby – Simpson Thacher & Bartlett](#); [Sung Jin – Simpson Thacher & Bartlett](#); [Lori Lesser – Simpson Thacher & Bartlett](#); [Krista McManus – Simpson Thacher & Bartlett](#); [Chelsea Penther – Simpson](#)

Vyaire Medical Completes Sale of Consumables Business to SunMed



NEWS PROVIDED BY

Vyaire Medical →

May 01, 2023, 16:00 ET

CHICAGO, May 1, 2023 /PRNewswire/ -- Vyaire Medical today announced that it has completed the sale of the Vyaire consumables business to SunMed, a leading North American manufacturer and distributor of consumable medical devices for anesthesia and respiratory care.

"We are pleased with the prompt closing of this transaction, which enables Vyaire to prioritize our pioneering respiratory diagnostics and ventilation businesses," said Gaurav Agarwal, chief executive officer, Vyaire. "As we take this step forward in the Vyaire journey, our team remains focused on delivering for our customers and achieving our strategic plan."

Under the terms of the agreement, which were not disclosed, SunMed will acquire the Vyaire consumables business, which encompasses leading airway management and operative care technology.

Vyaire remains committed to its mission to empower the global respiratory community to enrich patients' quality of breathing throughout their lives.

About Vyaire Medical

Vyaire Medical Inc. is a global company focused exclusively on supporting breathing through every stage of life. Established from legacy brands with a 65-year history of pioneering breathing technology, the company's portfolio of integrated solutions is designed to enable, enhance and extend lives. At Vyaire, we pledge to advance innovation and evolve what's

possible to ensure every breath is taken to its fullest. Headquartered in suburban Chicago, Vyaire is recognized, trusted and preferred by specialists throughout the respiratory community worldwide.

SOURCE Vyaire Medical

SunMed's Acquisition of Consumables Business of Vyaire Medical

View all posts by Pietro Martinoia :



Goodwin Procter and Gitti and Partners are acted as legal counsel to SunMed, and Simpson Thacher & Bartlett acted as legal counsel to Vyaire.

SunMed has announced it has entered into a definitive agreement with Vyaire Medical, under which SunMed will acquire Vyaire's business unit that manufactures and markets respiratory and anesthesia consumables focused on airway management and operative care. The combined business, as a leading manufacturer wholly dedicated to this market, will be well positioned to enhance innovation, ensure reliable and predictable product supply for customers and be a one-stop source for the highest-quality consumable respiratory and anesthesia medical products to ensure the best outcomes for patients.

The respiratory and anesthesia consumables business of Vyaire encompasses leading airway management and operative care technology, including AirLife™ oxygen therapy and Vital Signs™ anesthesia circuits. Vyaire brings a diversified range of high-quality, easy-to-use respiratory and anesthesia consumable products that are respected by clinicians and patients across the globe.

The transaction, which is subject to customary closing conditions and regulatory approvals, is expected to be completed in the first half of this year. Vyaire will continue to fully manage its consumables business and products until the transaction is finalized.

Jefferies is acting as financial advisor to Vyaire.

SunMed, headquartered in Grand Rapids, Michigan with manufacturing and distribution sites in the United States, Mexico, China and Europe, is a leading medical device manufacturer, offering one of the most comprehensive portfolios of consumable anesthesia and respiratory care products.

The respiratory and anesthesia consumables business of Vyaire, which Vyaire purchased from Becton Dickinson in 2018, encompasses leading airway management and operative care technology, including Vital Signs™

oxygen therapy and AirLife™ anesthesia circuits. Vyaire brings a diversified range of high-quality, easy to use respiratory and anesthesia consumable products that are respected by clinicians and patients across the globe.

The Simpson Thacher team includes Ryerson Symons (Picture), Mark Viera, Sung Jin, Chelsea Penther, Emma Snover and Si Sun (M&A); Andrew Blau, Alan Fenyes and Megan Arrowsmith (ECEB); Sophie Staples and Edward Grais (Tax); Adam Shapiro and Patrick Wolff (Credit); Lori Lesser and Alysha Sekhon (Intellectual Property); Steven DeLott (Insurance); Krista McManus (Real Estate); and Michael Isby (Environmental).

Gitti and Partners assisted SunMed with a team led by Managing Partner Vincenzo Giannantonio, alongside senior associate Cristina Cavedon for corporate matters, Partner Riccardo Sciaudone for antitrust aspects, Partner Gianluigi Strambi for tax matters and Counsel Elisa Mapelli for labour law.

Involved fees earner: [Megan Arrowsmith – Simpson Thacher & Bartlett](#); [Andrew Blau – Simpson Thacher & Bartlett](#); [Steven DeLott – Simpson Thacher & Bartlett](#); [Alan Fenyes – Simpson Thacher & Bartlett](#); [Edward Grais – Simpson Thacher & Bartlett](#); [Michael Isby – Simpson Thacher & Bartlett](#); [Sung Jin – Simpson Thacher & Bartlett](#); [Lori Lesser – Simpson Thacher & Bartlett](#); [Krista McManus – Simpson Thacher & Bartlett](#); [Chelsea Penther – Simpson Thacher & Bartlett](#); [Alysha Sekhon – Simpson Thacher & Bartlett](#); [Adam Shapiro – Simpson Thacher & Bartlett](#); [Emma Snover – Simpson Thacher & Bartlett](#); [Sophie Staples – Simpson Thacher & Bartlett](#); [Si Sun – Simpson Thacher & Bartlett](#); [Ryerson Symons – Simpson Thacher & Bartlett](#); [Mark Viera – Simpson Thacher & Bartlett](#); [Patrick Wolff – Simpson Thacher & Bartlett](#);

Law Firms: [Simpson Thacher & Bartlett](#);

Clients: [Vyaire Medical, Inc.](#);

SunMed Completes Acquisition of Respiratory & Anesthesia Consumables Business of Vyaire Medical

May 01, 2023 04:00 PM Eastern Daylight Time

GRAND RAPIDS, Mich.--(BUSINESS WIRE)--SunMed, a leading North American manufacturer and distributor of consumable medical devices for anesthesia and respiratory care, today announced the completion of its acquisition of Vyaire Medical's ("Vyaire") business unit that manufactures and markets respiratory and anesthesia consumables. Through the combination, SunMed is creating a leading manufacturer wholly dedicated to airway management and operative care with a more comprehensive offering for practitioners, serving as a one-stop source for the highest-quality consumable respiratory and anesthesia medical products that support the best outcomes for patients. Terms of the acquisition were not disclosed.

"We are pleased to officially welcome Vyaire's respiratory and anesthesia consumables team into the SunMed family and are excited by the promising opportunities created by the joining of two great businesses," said Hank Struik, CEO of SunMed. "As we bring our people together, we are confident in the highly complementary nature of our platforms and in our ability to strengthen our manufacturing capabilities and ensure our customers reliable and predictable supply of the most trusted respiratory and anesthesia consumables. Together, we will be even better positioned to drive innovation, using our combined expertise and industry-leading engineering capabilities. Our mission will continue to be focused on improving quality of life and setting the standard of care."

Goodwin Procter LLP is acting as legal counsel to SunMed.

About SunMed

SunMed, headquartered in Grand Rapids, Michigan with manufacturing and distribution sites in the United States, Mexico, China and Europe, is a leading medical device manufacturer, offering one of the most comprehensive portfolios of consumable anesthesia and respiratory care products. SunMed's product portfolio spans the continuum of care from first responders to hospitals and home care, with safety, patient comfort and clinical performance in mind. SunMed's comprehensive portfolio of trusted respiratory care and anesthesia products include premier brands such as Salter Labs®, Ethox Medical™, Ventlab™ and Westmed™. Currently, SunMed has over 1 million square feet of manufacturing space, providing comprehensive expertise in all plastics materials and conversion—supported by a world-class Quality Management System. Frazier Healthcare Partners, a leading healthcare investment firm, acquired a majority ownership stake in SunMed in 2021.

About Vyaire's Respiratory Consumables Business

The respiratory and anesthesia consumables business of Vyaire, which Vyaire purchased from Becton Dickinson in 2018, encompasses leading airway management and operative care technology, including AirLife™ oxygen therapy and VitalSigns™ anesthesia circuits. Vyaire brings a diversified range of high-quality, easy to use respiratory and anesthesia consumables products that are respected by clinicians and patients across the globe.

Contacts

SunMed

Media

FGS Global

sunmed@fgsglobal.com

← [BACK TO NEWS](#)
(/BLOG)

SunMed Completes Acquisition Of Respiratory & Anesthesia Consumables Business Of Vyaire Medical

May 1, 2023(<https://www.sun-med.com/2023/05/01/>)

GRAND RAPIDS, MI – May 1, 2023 – SunMed, a leading North American manufacturer and distributor of consumable medical devices for anesthesia and respiratory care, today announced the completion of its acquisition of Vyaire Medical’s (“Vyaire”) business unit that manufactures and markets respiratory and anesthesia consumables. Through the combination, SunMed is creating a leading manufacturer wholly dedicated to airway management and operative care with a more comprehensive offering for practitioners, serving as a one-stop source for the highest-quality consumable respiratory and anesthesia medical products that support the best outcomes for patients. Terms of the acquisition were not disclosed.

“We are pleased to officially welcome Vyaire’s respiratory and anesthesia consumables team into the SunMed family and are excited by the promising opportunities created by the joining of two great businesses,” said Hank Struik, CEO of SunMed. “As we bring our people together, we are confident in the highly complementary nature of our platforms and in our ability to strengthen our manufacturing capabilities and ensure our customers reliable and predictable supply of the most trusted respiratory and anesthesia consumables. Together, we will be even better positioned to drive innovation, using our combined expertise and industry-leading engineering capabilities. Our mission will continue to be focused on improving quality of life and setting the standard of care.”

About SunMed

SunMed, headquartered in Grand Rapids, Michigan with manufacturing and distribution sites in the United States, Mexico, China and Europe, is a leading medical device manufacturer, offering one of the most comprehensive portfolios of consumable anesthesia and respiratory care products. SunMed’s product portfolio spans the continuum of care from first responders to hospitals and home care, with safety, patient comfort and clinical performance in mind. SunMed’s comprehensive portfolio of trusted respiratory care and anesthesia products include premier brands such as Salter Labs®, Ethox Medical™, Ventlab™ and Westmed™. Currently, SunMed has over 1 million square feet of manufacturing space, providing comprehensive expertise in all plastics materials and conversion—supported by a world-class Quality Management System. Frazier Healthcare Partners, a leading healthcare investment firm, acquired a majority ownership stake in SunMed in 2021.

About Vyaire’s Respiratory Consumables Business

The respiratory and anesthesia consumables business of Vyaire, which Vyaire purchased from Becton Dickinson in 2018, encompasses leading airway management and operative care technology, including AirLife™ oxygen therapy and VitalSigns™ anesthesia circuits. Vyaire brings a diversified range of high-quality, easy to use respiratory and anesthesia consumables products that are respected by clinicians and patients across the globe.



Vyaire Medical Completes Sale of Consumables Business to SunMed

MAY 1, 2023

CHICAGO, May 1, 2023—Vyaire Medical today announced that it has completed the sale of the Vyaire consumables business to SunMed, a leading North American manufacturer and distributor of consumable medical devices for anesthesia and respiratory care.

"We are pleased with the prompt closing of this transaction, which enables Vyaire to prioritize our pioneering respiratory diagnostics and ventilation businesses," said Gaurav Agarwal, chief executive officer, Vyaire. "As we take this step forward in the Vyaire journey, our team remains focused on delivering for our customers and achieving our strategic plan."

Under the terms of the agreement, which were not disclosed, SunMed will acquire the Vyaire consumables business, which encompasses leading airway management and operative care technology.

Vyaire remains committed to its mission to empower the global respiratory community to enrich patients' quality of breathing throughout their lives.

About Vyaire Medical

Vyaire Medical Inc. is a global company focused exclusively on supporting breathing through every stage of life. Established from legacy brands with a 65-year history of pioneering breathing technology, the company's portfolio of integrated solutions is designed to enable, enhance and extend lives. At Vyaire, we pledge to advance innovation and evolve what's possible to ensure every breath is taken to its fullest. Headquartered in suburban Chicago, Vyaire is recognized, trusted and preferred by specialists throughout the respiratory community worldwide.