

# WWL

## Who's Who Legal

### Italy

### 2019

# REAL ESTATE & CONSTRUCTION

Our research identifies 33 lawyers throughout Italy who are leaders in real estate and construction matters. They specialise in different aspects of property law, but all of them offer their clients exceptional know-how and experience.

BonelliErede performs well this year with four lawyers listed in this chapter.

**Antonio Crivellaro** stands out as one of the foremost construction lawyers in the country. His top-tier practice spans a range of matters including infrastructure developments and sector-related arbitration proceedings.

**Alessandro Balp** is "a leader in real estate", effuse market commentators who applaud his exceptional work on the transactional and acquisitions side.

**Carlo Montagna** is well known among peers for his impressive work advising clients on private equity and capital markets transactions across the real estate sector.

**Roberto Cera** impresses market sources with his expert handling of complex infrastructure and real estate transactions.

Chiomenti is home to four lawyers who achieve listings here.

**Umberto Borzi** is a well-recognised name in the Italian market who frequently represents national and international clients in complex real estate transactions.

**Patrizia Liguti** is praised by clients for her "very detailed, thoughtful and precise work" across a range of real estate and development issues, as well as her "great negotiation skills".

At Legance - Avvocati Associati, **Gabriele Capeocchi** leads the real estate department, working with primary investors on the gamut of real estate matters. He has a strong academic background and is described by one peer as "an outstandingly good lawyer."

**Bruno Bartocci** focuses his top-notch practice on representing companies, funds and investment banks in a variety of real estate acquisitions.

Nctm Studio Legale's **Luigi Croce** leads the firm's real estate team, and focuses

his practice on advising domestic and international companies on structured financing and fund-related matters across the sector.

**Christian Mocellin** specialises in representing domestic and international developers and investment funds in a range of real estate issues.

Molinari e Associati's **Alessandro de Botton** is a "commercially aware and extremely accomplished lawyer with a lot of experience" advising developers and investors in the sector, effuse sources.

**Ugo Molinari** is hailed for his excellent work representing investors and developers on large real estate and construction transactions as well as planning and licensing matters.

At Gianni Origoni Grippo Cappelli & Partners, **Davide Braghini** possesses considerable experience handling the purchase and sale of real estate as well as advising on investment and real estate developments.

**Domenico Tulli** is a well-established practitioner in the Italian market with strong experience handling sophisticated real estate M&A transactions.

Cocuzza & Associati Studio Legale's **Alessandro Barzaghi** is highlighted by his peers as a specialist when it comes to real estate development, management and rental.

**Claudio Cocuzza** is well acquainted with real estate development and investment matters, an area in which he has advised major clients including domestic retailers and international developer groups.

DLA Piper's **Olaf Schmidt** is one of the leading real estate experts in the market. He advises developers and investors on a range of financing matters including corporate structuring, investment and tax.

**Mauro Rubino-Sammartano** at LawFed BRSA is a long-standing figure in the Italian market who enjoys a stellar reputation for his experience handling complex construction disputes in arbitration proceedings.

At Gatti Pavesi Bianchi, **Rocco Ferrari** is noted as a "very present figure in the market" who frequently represents leading domestic and international companies on matters including purchase and sale, leasing and management.

Shearman & Sterling's **Andrea De Pieri** is a "good lawyer with a great commercial approach" say sources who commend his work with companies, private equity funds and investment banks on a variety of matters relating to real estate.

**Federico Sutti** of Dentons is "very well regarded and highly respected" among sources, who applaud his work handling significant acquisitions and development transactions across the sector.

Apollo Associati's **Davide Apollo** is described by lawyers as "a specialist" who always does a "very good job" when advising asset management firms, funds and investors on real estate transactions and regulatory matters.

**Carlo Andrea Bruno** at Gitti and Partners is a "very good choice for transactions", compliment peers, who note his expertise in development, planning, leasing and investments across the sector.

**Giuseppe Broccoli** of BDA - Studio Legale is a "very good lawyer" with extensive international experience handling project development, contractual matters and dispute resolution in the energy and construction sectors.