WWL

Who's Who Legal

Italy

2019

LIFE SCIENCES

Here we recognise 37 lawyers who stand out as leading figures in the Italian life sciences market. They are selected thanks to their performance on transactional and contentious matters across all sections of the life sciences space.

Studio Legale Bird & Bird achieves three listings in this chapter.

Mauro Turrini is hailed as "one of the very best" by clients who praise his "business-orientated" approach and "strong track record". One source adds that he is "experienced in pharmaceutical regulation with a focus on the EU".

Massimiliano Mostardini "really stands out" among peers and is highlighted as an "outstanding professional" who is well versed in Italian and pan-European IP litigation matters.

Respondents praise **Giovanni Galimberti** as being "top in the market". He is active in IP litigation matters and has assisted domestic and global clients in the pharma sector.

Trevisan & Cuonzo Avvocati sees three lawyers recognised here.

Luca Trevisan receives widespread acclaim from sources, who consider him "really exceptional" and "valuable in the field". His practice focuses on patent and trademark disputes.

Gabriel Cuonzo is applauded for his global intellectual property litigation practice, which includes regulatory work and pharmaceutical litigation.

Daniela Ampollini is a "strong patent litigator" who frequently counsels international and domestic pharmaceutical companies.

At Hogan Lovells Studio Legale, four lawyers stand out for their expertise in the field.

Riccardo Fruscalzo draws praise for being "very knowledgeable" in the life sciences sector and frequently advises clients on commercial transactions, patent litigation and regulatory matters.

"Exceptional lawyer" **Francesca Rolla** is extolled for her "great knowledge of the life sciences industry". Her experience includes contentious work and she is credited as a "brilliant litigator".

The "excellent" **Christian Di Mauro** is highly regarded for his expertise in product liability claims, particularly when it comes to products involving medical devices and pharmaceuticals.

Luigi Mansani is endorsed as "very knowledgeable and skilled" by peers and is well versed in handling complex IP work, especially regulatory matters.

Vincenzo Salvatore of BonelliErede garners wide-ranging praise from sources who regard him as "one of the top EU regulatory lawyers" and comment that he is "well versed with EU-wide issues and policies".

At Franzosi Dal Negro Setti, **Francesco Setti** "stands out" in the market as a "life sciences expert" who possesses a deep understanding of pharmaceutical law.

Mario Franzosi is distinguished as "an authority in the field with extraordinary experience". His practice concentrates on intellectual property litigation and advisory matters.

Giuseppe Sena at Studio Legale Sena e Tarchini is highlighted as being "very knowledgeable with extraordinary experience" by impressed sources who endorse him as an "expert in patent litigation".

Giancarlo Del Corno is praised for being the "best administrative lawyer in the life sciences field" by sources who applaud his considerable experience in the field.

Paola Sangiovanni of Gitti and Partners is a standout name for "M&A transactions in the life sciences field" and is commended by sources for her ability to "understand concrete needs and suggest better solutions".

Studio Legale Jacobacci & Associati's **Fabrizio Jacobacci** is praised as a "highly skilled lawyer" who has extensive experience in counselling global and domestic corporates on trademark and patent disput,Ys across the life sciences sector.

Roberto Valenti at DLA Piper is commended by sources as "strong on intellectual property and regulatory matters". He has significant experience handling a plethora of IP litigation matters.

Diego Vaiano of Studio Legale Vaiano Cataldo is revered as "a star" in the Italian market and also is lauded for his "unique knowledge and expertise in the life sciences sector".

Elisa Stefanini at Portolano Cavallo Studio Legale is a "life science regulatory expert" who possesses "great knowledge of pharmaceutical legislation". Sources describe her as "always up to date and very professional".

Luca Gambini acts for corporates and investors in the technology and life sciences industries and is commended by sources thanks to his "precision, expertise and problem-solving abilities".

Marco Blei is recognised as an "excellent lawyer" by sources and possesses experience in counselling clients in the pharmaceutical and medical devices field.

Laura Orland of Studio Legale Associato in associazione con Herbert Smith Freehills is championed for her "unmatched experience in pharmaceutical patent litigation and regulatory matters". She regularly advises prominent biotech and pharma companies.

Sonia Selletti at Astolfo Di Amato e Associati is "excellent in administrative litigation and regulatory work" say sources, who add she is well versed in the health and pharmaceutical legislation.

Biography



Paola Sangiovanni
Gitti and Partners

Paola is a transactional counsel with a thorough understanding of regulatory issues affecting life sciences companies. She has been providing legal assistance to multinational corporations for over 20 years.

Her clients benefit from her solid 360-degree experience in many areas of law that have an impact on their businesses: regulatory and data protection, corporate law and acquisitions, commercial and licensing arrangements, public procurement law, criminal corporate liability and antitrust, research agreements and clinical trials.

Not only she is able to tackle complex issues arising in the pharma, med-tech, telemedicine and health services fields, but she can also see, and help resolve, interactions and conflicts between various requirements.

Paola is quick to provide straight-to-the-point advice to her clients, who range from pharmaceutical companies and medical device manufacturers to contract research organisations and innovative start-ups.

She devises compliance programmes aimed at exempting corporations from corporate criminal liability and also serves as member of the compliance committee of several medical device companies.

Paola is the lead council in Italy to the largest medical devices manufacturer in the world.

After graduating in law from the University of Milan with honours, she received a Fulbright scholarship and obtained an LLM degree from the University of California at Berkeley in 1997.

In 2012, she was awarded with the title of Life Science Professional of the Year for Italy by the journal *Lawyers Monthly.* In 2017, Paola and her team joined the firm Gitti and Partners.

Paola is fluent in English and Italian.

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WWL says: *Paola Sangiovanni is a standout name for "M&A transactions in the life sciences field" and is commended by sources for her ability to "understand concrete needs and suggest better solutions".*

DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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