WWL

Who's Who Legal

Italy

2019

M&A AND GOVERNANCE

In this chapter we identify 40 lawyers from across Italy who hold exceptional expertise in a range of transactional matters including cross-border transactions, finance structuring and divestitures, as well as corporate governance issues.

Chiomenti sees nine practitioners included here.

Carlo Croff is a "big name" in the field who stands out for his exceptional work representing Italian and international clients across all aspects of M&A and governance, including joint ventures, real estate transactions and regulation.

Luca Fossati heads the firm's corporate department and has advised on some of Italy's largest M&A transactions in industries including electronics, media and sport.

Francesco Tedeschini has a strong international and domestic client base, and advises on M&A, joint ventures and private equity transactions.

Francesco Ago is a corporate finance specialist with expertise in bonds, securitisation, investment, restructuring and insolvency proceedings.

BonelliErede is a major force in the legal market and home to seven practitioners who are listed here.

Sergio Erede is a well-established player in the Italian market who is recognised as "a guru in the field" of M&A. He possesses vast experience handling transactions across a range of sectors.

Umberto Nicodano is specialist in M&A and corporate governance and frequently works for clients throughout the banking, insurance, private equity and manufacturing sectors.

Roberto Cera has a top-notch corporate practice and stands out for his impressive M&A and financing work on projects across the infrastructure and real estate sectors.

Giuseppe Lombardi at Lombardi Segni e Associati is an expert in M&A, extraordinary finance and corporate restructuring matters, and is also well known among peers for his strong work in litigation and arbitration proceedings.

Gianni Origoni Grippo Cappelli & Partners sees five of its lawyers included here.

The firm's founder **Francesco Gianni** stands out as one of the foremost corporate lawyers in the field, and is described by peers as "the star of the M&A market".

Roberto Cappelli specialises in both corporate governance and M&A, and is frequently engaged in advising, among other clients, listed and non-listed companies, private equity funds and financial institutions.

Antonio Segni focuses his work on M&A, corporate financing and capital market, areas in which he has experience representing major corporations and financial bodies.

Portolano Cavallo Studio Legale performs well here with three lawyers recognised.

Francesco Portolano is a leading name for corporate matters in the Italian market. He is highly respected thanks to his impressive work advising foreign clients on transactions across an array of sectors, including tax and media.

Manuela Cavallo is well known among peers as a go-to name for M&A and joint venture transactions, areas in which she possesses considerable experience.

Luca Gambini focuses his M&A practice on the technology and life sciences sectors and is commended for "great competence and precision" when handling complex transactions.

Vincenzo Giannantonio of Gitti and Partners draws high praise from clients - one of whom notes he is "very technical and is always able to find out a practical solution in any circumstance", adding: "He helps us to get the deal done."

Linklaters' **Roberto Casati** is an exceptionally experienced corporate lawyer who is held in high regard thanks to his deep expertise in domestic and international transactions.

Filippo Troisi at Legance Avvocati Associati works in corporate finance law and specialises in M&A matters. He advises companies and financial bodies as well as investment banks and private equity funds.

Alberto Giampieri is an experienced practitioner with a strong track-record of advising major clients on M&A, joint ventures and divestitures.

Bruno Bartocci is also recognised for his impressive work on private equity, as well as public and private M&A transactions.

Ugo Molinari of Molinari e Associati is a well-respected figure in the Italian market who is considered a top name for complex M&A transactions, corporate restructurings and financings.

Francesco Gatti of Gatti Pavesi Bianchi stands out thanks to his top-tier M&A practice as well as his vast experience handling many of Italy's largest M&A transactions.

Carlo Pavesi's practice combines non-contentious corporate work and corporate dispute resolution in court and at arbitration. His M&A experience is extensive and includes joint ventures and debt restructuring.

LMS Studio Legale's **Tommaso Amirante** regularly advises private equity funds and companies, particularly industrial sector clients, in domestic and multinational transactions.

Carlo Pedersoli from Pedersoli Studio Legale specialises in M&A and corporate governance advisory work, and frequently counsels major clients from the financial and industrial sectors.

Biographies



Vincenzo Giannantonio
Gitti arJd Partners

Vincenzo focuses his activity on corporate and M&A transactions with particular emphasis on private equity. His clients include private equity funds, listed and unlisted companies, as well as family businesses, entrepreneurs and management teams involved in M&A transactions (sell-side and buy-side). He is regularly involved in secondary private equity deals (such as transfers of portfolio companies and units/quotas in funds/LPs).

Vincenzo's recent M&A work includes advising AEA Investors, Advent Capital, Bain Capital, Calcium Capital, Capital Dynamics, Capzanine, Cerea Partenaire Capital, Class Editori, Five Arrows - Rothschild, Granarolo, Indigo Capital, Intesa Sanpaolo, LGT Capital Partners, Neuberger Berman, Syntegra Capital and Unigrains.

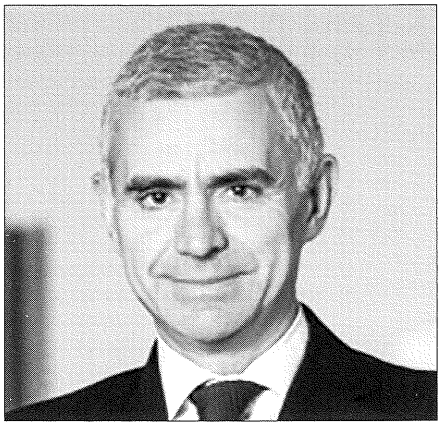
Vincenzo is one of the founding partners and member of the executive committee of the firm. Previously he worked in two primary international law firms.

Vincenzo graduated in law cum laude and obtained a postgraduate degree in merchant banking. He was admitted to the Italian Bar in 2005.

Vincenzo speaks fluent Italian, English and Spanish.

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WWL says: Vincenzo Giannantonio draws high praise from clients, one of whom notes he is "very technical and is always able to find out a practical solution in any circumstance - he helps us to get the deal done."



Ugo Molinari
Molinari e Associati

Ugo Molinari has been the founder and chairman of Molinari e Associati since January 2017.

Born in Brescia, Italy, on 20 June 1964, Ugo Molinari practised law at Avv. Prof Mario Casella e Associati, working with Prof Mario Casella and acquiring extensive experience in corporate and commercial law with regard to both non-contentious matters (acquisitions and corporate restructuring) and litigation, as well as national and international arbitration. A partner first with Lombardi e Associati (1997) and then with Pedersoli Lombardi e Associati (2001), from January 2004 he was co-managing partner of Lombardi Molinari e Associati, renamed Lombardi Molinari Segni in 2014.

Praised by clients and peers as one of the toughest and most experienced practitioners in the insolvency area, Ugo Molinari has been involved in some of the most important and delicate financial restructuring transactions implemented in Italy. He advises banks and debtors alike in relation to both private debt-restructuring transactions as well as court-governed restructuring proceedings.

Ugo Molinari also maintains a strong practice in real estate, advising institutional investors, both Italian and foreign, as well as developers. His activity focuses on large real estate development deals; acquisitions and sales of parcels of land and real estate portfolios; town-planning and construction matters; and licence-related issues connected to real estate transactions.

He also boasts comprehensive experience in mergers and acquisitions, leveraged buyouts, structured finance and joint ventures.

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DIRECTORY

An asterisk denotes practitioners who have profiles in the preceding pages.

Nominees have been selected based on comprehensive, independent survey work with both general counsel and private practitioners worldwide.

Only specialists who have met independent international research criteria are listed.

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