Italy: M&A and Governance 2018

- JUNE 2018

Thirty-eight leading lights in the Italian market are recognised for their expertise in mergers and acquisitions, transactions and national and cross-border ventures, as well as their standout counsel on issues of corporate governance and matters affecting corporate responsibility.

Most Highly Regarded	
1. Carlo Croff	Chiomenti, Milan
2. Francesco Gianni	Gianni Origoni Grippo Cappelli & Partners, Milan
3. Manuela Cavallo	Portolano Cavallo Studio Legale, Rome
4. Michele Carpinelli	Chiomenti, Rome
5. Francesco Portolano	Portolano Cavallo Studio Legale

Chiomenti is widely regarded as one of Italy's leading firms for M&A and sees 10 lawyers recommended for their work in the field.

Carlo Croff is "a very important figure" in the market who is highly respected for his work advising multinational corporations on M&A and joint ventures. He also has an in-depth knowledge of related regulatory and compliance matters.

Michele Carpinelli receives high praise for his corporate work, particularly in advising listed companies on corporate governance matters and structuring complex transactions. He also stands out for his expertise on extraordinary corporate transactions and related litigation at a European level.

The “excellent” **Francesco Tedeschini** is a powerhouse on corporate matters. He boasts significant expertise in M&A, private equity and public offering and listing of notes.

Filippo Modulo is a trusted adviser to numerous Italian and multinational clients on high-stakes transactions. He is recognised for his transactional work across a variety of industries, including banking and insurance.

Vittorio Tadei is also widely respected for his expertise in corporate M&A, particularly in the fields of TMT and IP.

BonelliErede sees six standout practitioners recognised.

Umberto Nicodano has strong experience in both public and private M&A for high-profile companies in the automotive, insurance, banking and luxury goods sectors. He is also noted for his expertise in corporate governance.

Sergio Erede is a well-known figure in the corporate deals space. He is also a seasoned expert in contentious issues, with one source effusing: “He is definitely the star of M&A in Italy.”

Roberto Cera is regarded as an excellent corporate lawyer and a go-to name for corporate governance matters. His transactional experience spans the projects, telecoms and real estate sectors.

Four leading figures are listed at Gianni Origoni Grippo Cappelli & Partners.

Founding partner **Francesco Gianni** is regarded as “a really good lawyer” and “a star” in the field of M&A transactions and compliance. He is regularly called upon to represent large companies and investors both in Italy and across Europe.

Roberto Cappelli is highly sought after thanks to his strong track record handling corporate matters relating to merger operations, splits and acquisitions and the subsequent transfer of equity.

Legance Avvocati Associati achieves three listings.

Filippo Troisi is a standout figure in the market for his experience handling complex, high-stakes transactions in the Italian market. His expertise runs the gamut of M&A matters.

Bruno Bartocci receives plaudits for his work advising private and public companies on private equity and capital markets in relation to M&A. He also has substantial experience advising on IPOs and equity offerings.

Alberto Giampieri is highlighted as a specialist on corporate transactions and provides superb counsel on M&A, divestitures and joint ventures.

Portolano Cavallo Studio Legale sees three leading names recognised.

Manuela Cavallo is highly praised for her long-standing knowledge of M&A and joint ventures, particularly when they include a private equity or venture capital element. She also garners praise for her outstanding counsel on corporate governance matters.

Francesco Portolano has over 25 years' experience advising on complex corporate M&A and regulatory matters. He is a national authority in the field and frequently provides counsel to prominent US companies looking to invest in Italy.

Luca Gambini is renowned as a top name in M&A and corporate finance. One source says, "Luca combines his legal knowledge with a practical and client-oriented approach," adding, "He can work under pressure and is very proactive."

Vincenzo Giannantonio of Gitti and Partners receives widespread recognition for his "great problem-solving skills and ability to understand complex financial matters in a transaction". He is well known for his expert counsel on corporate transactions with a private equity element.

Ughi E Nunziante Studio Legale's **Fiorella Alvino** is a go-to practitioner for private equity M&A. She is noted for her significant expertise in the TMT space, particularly in matters concerning new media.

Roberto Casati of Linklaters is recognised as "a really great lawyer" with a superb corporate practice. He is recommended as an authority on M&A matters in Italy.

Colonnelli De Gasperis Studio Legale's **Mattia Colonnelli de Gasperis** represents both Italian and multinational clients on all manner of M&A matters. He is a trusted and well-known figure in the space.